Present the Conference

COMMERCIAL AND INVESTMENT ARBITRATION IN
LATIN AMERICA
New Challenges for Governments, Corporations and Practitioners

29-30 November 2007 - Swissotel, Quito

The seminar will cover the latest developments in commercial and investment arbitration in different Latin American jurisdictions.

We have gathered over thirty high profile panelists from law firms, universities, international corporations with long-term presence in the region and government representatives.

The topics of discussion will be of particular interest to practicing lawyers, corporate counsel, arbitrators, academics, and business persons operating in Latin America or planning to do so. The event is a must for all those who want to increase their understanding and knowledge of international commercial and investment arbitration in Latin America.

The conference will be simultaneously held in English and Spanish.

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LATINLAWYER ONLINE
### Thursday 29 November 2007

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<th>Time</th>
<th>Session</th>
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<td>8:15 - 8:45</td>
<td>Registration and Coffee</td>
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<td>8:45- 9:00</td>
<td><strong>Opening Remarks</strong></td>
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<td></td>
<td><em>Doak Bishop, King &amp; Spalding LLP (U.S.)</em></td>
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<td><em>Javier Robalino, Pérez Bustamante &amp; Ponce (Ecuador)</em></td>
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<td>9:00- 9:40</td>
<td><strong>Introduction</strong></td>
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<td><em>Speaker to be confirmed</em></td>
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<td>9:40- 11:15</td>
<td><strong>Review of Recent Developments</strong></td>
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<td>This panel will review recent legislative developments in the area of international commercial arbitration in selected Latin American countries and discuss the relationship between national courts and arbitral tribunals.</td>
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<td><strong>Moderator:</strong> Victorino Tejera, Macleod Dixon LLP (Venezuela)</td>
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|            | **Panelists:** Eduardo Albarracin, Impregilo SpA (Argentina)  
|            | Eduardo Carmigniani, Zavola Baquerizo (Ecuador)  
|            | Marcelo Medina, Demarest & Almeida (Brazil)  
|            | Manuel Villa-García, Estudio Olaechea (Peru) |
| 11:15- 11:30| **Break**                                   |
| 11:30- 13:00| **The Arbitral Process: Key Decisions to be Taken and Common Mistakes to be Avoided** |
|            | This panel will examine the different stages of the arbitral process and review important issues that parties and practitioners may encounter in the course of a proceeding. |
|            | **Moderator:** Roberto Aguirre, King & Spalding LLP (U.S.) |
|            | **Panelists:** Rafael Bernal, Camara de Comercio de Bogotá (Colombia)  
|            | Fabian Corral, Universidad de San Francisco de Quito (Ecuador)  
|            | John Giraldo, ABN AMRO (Colombia)  
|            | José María Pérez Nelson, Bredin Prat (France) |
| 13:00-14:30| **Lunch**                                    |
| 14:30-15:45| **Enforcement of Awards**                    |
|            | This panel will review issues related to the enforcement of arbitral awards in Latin America, including questions of applicable law. |
|            | **Moderator:** Juan Manuel Marchan, Pérez Bustamante & Ponce (Ecuador) |
|            | **Panelists:** Fernando Cantuarias Salaverry, Universidad Peruana de Ciencias Aplicadas (Peru)  
|            | Gilles Cuniberti, Université Paris Val de Marne (France)  
|            | Alvaro Galindo, Universidad de San Francisco de Quito (Ecuador)  
|            | Ramiro Guevara, Guevara & Gutierrez (Bolivia) |
| 15:45-16:00| **Break**                                    |
| 16:00-17:15| **Trade and Investment: Is There a Link?**   |
|            | This panel will discuss protections contained in modern free trade agreements, and assess whether such agreements have led to closer links between the established principles of international trade law and the emerging principles of international investment law. |
|            | **Moderator:** Michael Woods, Heenan Blaikie (Canada) |
|            | **Panelists:** Genaro Baldeón, Under Secretary of Foreign Trade and Investment (Ecuador) - invited  
|            | Jorge Miranda, King & Spalding LLP (U.S.)  
|            | Francisco Roldán, Cámara de Industriales de Pichincha (Ecuador)  
|            | Robert Wisner, McMillan Binch Mendelson (Canada) |
9:00- 9:15:  
**Key Note Address**  
*Speaker to be confirmed*

9:15- 10:15:  
**The Initiation of an Investment Arbitration: How to Get Off to a Good Start**  
This Panel will review issues to be considered when filing a request for arbitration; discuss questions that arise in the context of appointing arbitrators; and offer practical observations based on experience with respect to the procedural framework that must be established for each case.  
**Moderator:**  
Craig Miles, King & Spalding LLP (U.S.)  
**Panelists:**  
Isabel Fernandez de la Cuesta, King & Spalding LLP (U.S.)  
Ronald Goodman, Foley & Hoag (U.S.)  
Rodrigo Jijón, Pérez Bustamante y Ponce (Ecuador)  
Valeria Macchia, Pérez, Alati, Grondona, Benitez Arntsen & Martínez de Hoz (Jr.) (Argentina)

10:15- 10:30:  
**Break**

10:30- 11:30:  
**How to Handle a Pending Case: Planning is Key - But So is Flexibility**  
This Panel will offer thoughts on how to approach the written and oral phases of an investment arbitration proceeding. Based on experience, the panel will identify common problems and highlight mistakes to be avoided. Special attention will be given to the presentation of evidence and to the conduct of the oral hearing on the merits.  
**Moderator:**  
Margrete Stevens, King & Spalding LLP (U.S.)  
**Panelists:**  
Wade Coriell, King & Spalding LLP (U.S.)  
Javier Robalino, Pérez Bustamante y Ponce (Ecuador)  
Carlos Venegas, Attorney General (Ecuador) - invited

11:30- 12:30:  
**Investor/State Arbitration: What Will the Future Bring?**  
It is commonly acknowledged that the last decade has brought about extraordinary changes in the legal relationships between investors and host States. This panel will reflect on the observations of the previous panelists, and contemplate the developments that may be expected in the years ahead.  
**Moderator:**  
Tomasz J. Sikora, El Paso Corporation (U.S.)  
**Panelists:**  
Doak Bishop, King & Spalding LLP (U.S.)  
Paul Reichler, Foley & Hoag LLP (U.S.)  
Alberto Wray, Cabezas & Wray (Ecuador)  
Eduardo Zuleta, Zuleta & Partners Legal Group (Colombia)

12:30- 13:00:  
**Closing Remarks**

13.00- 14.00:  
**Lunch**
COMMERCIAL AND INVESTMENT ARBITRATION IN LATIN AMERICA
New Challenges for Governments, Corporations and Practitioners
QUITO, 29-30 November 2007

REGISTRATION FORM

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BOOK: Each delegate will receive a publication prepared specifically for this conference.

GROUP AND STUDENT DISCOUNTS: Please contact the organizers for details.

ACCOMODATION: A special room rate has been negotiated at the Swissotel, Av.12 de Octubre, 1820 y Luis - Cordero, Casilla 17-21-565, Quito, Tel: +593 22 567 600, Fax: +593 22 568 079. Please contact Cameron May to obtain the reservation form.

CANCELLATION: Delegates may cancel their registration and will be returned their fees less 15% thereof providing they notify Cameron May in writing prior to 29th October 2007. After that date the full fee will be payable. Cameron May reserves the right to cancel the conference if it deems necessary and will, in such an event, make a full refund of any registration fee. No liability is assumed by Cameron May for changes in the program date, content, speakers or venue.

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